

OFERTA HANDLOWA I CENOWA

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THINK GLOBALLY, BIKE LOCALLY



SPORT WHOLESALER

Unit 7 Cornwall Industrial Estate
Adderley Road, Birmingham B8 1DX

Sklep rowerowy "Bike"
ul. Warszawska 7
06-300 Przasnysz

1st July 2012

Dear Sirs

We are happy to offer you some competitive prices for the following products:

- 1) male bikes "Rovex" - £ 780
- 2) female bikes "Lizzy" - £ 650
- 3) children's bikes "Pony" - £ 270
- 4) bike helmets - £ 30

Terms of purchase:

All the prices are net prices.

Our terms are cash within 3 weeks of effecting the order. Regular customers are given 14 days extra to make their payment.

We allow 5% discount for payment within 7 days from the date of invoice. We also give a quantity discount of 7% for orders exceeding 400 items.

The shortest delivery time is 4 weeks. Our prices include packing and carriage.

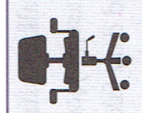
Our offer is valid until 1st June.

You are welcome to visit our store.

Yours faithfully

James Moore
Commercial Director

- 1) Sport Wholesaler gives 12% discount altogether.
- 2) Regular customers have 5 weeks to make their payment.
- 3) Customers have to pay delivery charges.
- 4) Customers can pay in cash or by credit card.



wide selection of ergonomic office furniture

Furniture' World Ltd.

28 East Avenue, Radcliffe, Manchester M26 3ED

Sklep Meblowy „Mebelki”
ul. Długa 82
42-208 Częstochowa

15 April 2012

Dear Sirs

We are pleased to offer you the most favourable prices for the following furniture:

- 1) desks (colours: black, white, wood) - £ 250
- 2) desk chairs - £ 170
- 3) desk lamps (available in ten colours) - £ 16
- 4) bookshelves 90 cm - £ 78
- 5) bookshelves 45 cm - £ 37

All prices include VAT.

Payment - bank transfer, one month from the date of the invoice.

Delivery within 2 weeks of receipt of order.

10% discount for orders over £ 8,000.

5% cash discount for payment within 14 days from the date of the invoice.

Our offer is binding until the 30th of May.

We hope you will find our offer competitive.

Yours faithfully

Jack White
Selling Director

- 1) Furniture' World Ltd. gives 10% discount altogether.
- 2) Customers can pay only by bank transfer.
- 3) If you pay within 2 weeks from the date of the invoice you will get a discount.
- 4) Payment must be made within one month from the date of the invoice.

5 READING • VOCABULARY

Przejrzyj oferty handlowe z ćwiczenia 4. jeszcze raz. Znajdź podkreślone zwroty i wyrażenia. Wpisz je obok polskich odpowiedników.